## What makes a PhD graduate employable? An Industry Perspective

PANEL SESSION

## PANEL PERSPECTIVES

- University-Industry interface
- Global industry leader known for innovation
- Australian SMEs
- Industry in Australia: 97% SMEs + 3% Large

- Cultural effects on decision making
- STEM vs. STEAM
- STEM students can care about human perspective equally, HASS students can appreciate science
- 'Everything looks like a nail, when you have a hammer' ~ tool vs. toolkit
- Post PhD you have to demonstrate you're worth hiring and worth keeping
- PhD demonstrate potential (ability to overcome obstacles, think, analyse, complete an objective), but doesn't guarantee success in a job
- A company hires people to add value and there is an ROI ~ internship during PhD study helps demonstrate ROI
- Understand customers, the market, diversification gain competitive advantage using innovation
- Dollars and cents, pitch ideas (communicate) the audience is often non-technical and time poor, with competing demands on budget available
- Use approximations, extrapolations (not perfection) learn to identify and mitigate risk
- Opportunities are inherently risky fail fast, fail cheaply, and learn from it
- Culture of innovation in a company matters (FTO, talent enhancement)
- Entrepreneurship culture
- PhDs need greater exposure and training to be industry ready e.g. C&P model at Monash

## Industry views

- Expected ROIs on graduates/recruits
- ▶ Is a PhD relevant after someone is hired or to get through the door?
- Are PhD grads paid more or just open to more career opportunities (if and only if they apply themselves?)
- Stereotyping (e.g. PhD perceived to be too theoretical? Really wanted to be in academia?)
- Is Australian industry culture open to hiring more PhD grads?
- Is industry culture in Australia enabling the best out of PhD hires?
- Are they hired for deep vertical expertise or for their ability to think laterally?